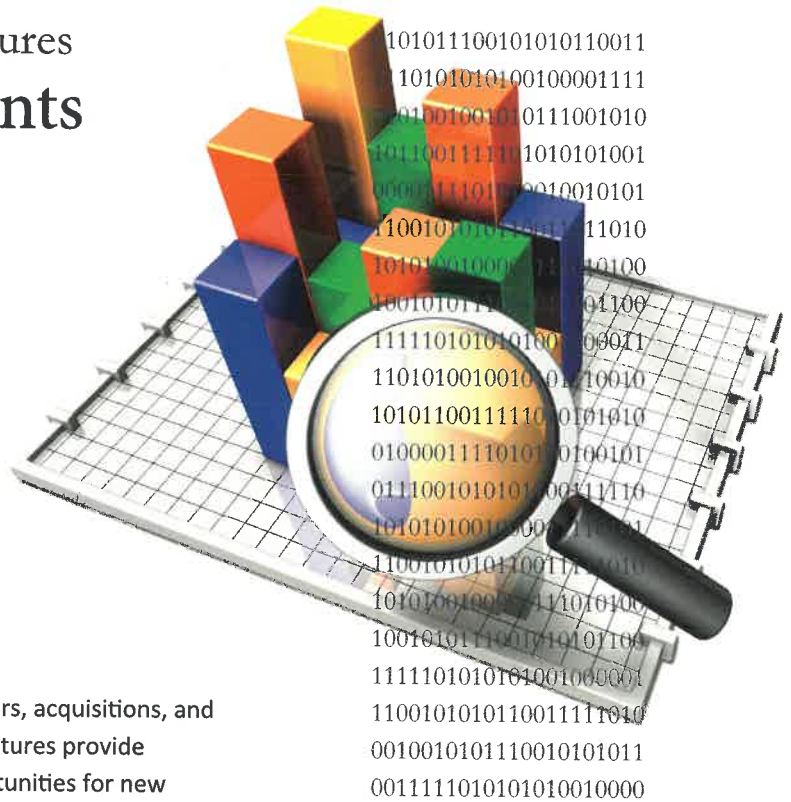


Mergers | Acquisitions | Divestitures

Technology Assessments

Supporting Due Diligence, Integration
Planning, and Transition Services



Insight to Technology's Role in the Enterprise to Manage M&A Risk and Effectively Forecast Efforts.

processes drive an organization. Insight of system relationships, and operations is essential for managing transition processes effectively and securely.

For a purchaser or seller, accurate technical details are needed to properly forecast one time costs and transition levels of effort. This knowledge helps organize work streams, manage efforts, and have focused risk management strategies.

Technology assessments need to go beyond simple lists of applications and hardware. Assessments must take an enterprise perspective of processes, data, and infrastructure to support integration or conversion processes. Strengths, risks, and operational variables need to be uncovered so that the right steps and mitigation actions can be taken.

Northcross Group (NCG) examines the relationship of systems and data detailing how an organization and its technology infrastructure operate on a daily basis. NCG Technology assessments span the enterprise inclusive of interfaces to third parties and end customers.

Mergers, acquisitions, and divestitures provide opportunities for new markets and growth. Success depends on understanding how technology, data, and

Identifying Risks and Actions for:

- Controls & Measures
- Security & Access
- Data Exposure
- Reputational Impacts
- Regulatory Compliance
- Licensing & Contracts
- Service Agreements
- Third Party Vendors
- System Integration
- Business Process Integration
- Data Integration
- Architectural Alignment
- Operational Transition
- Legal Day / Go Live Events

Systems Based Approach Across the Enterprise

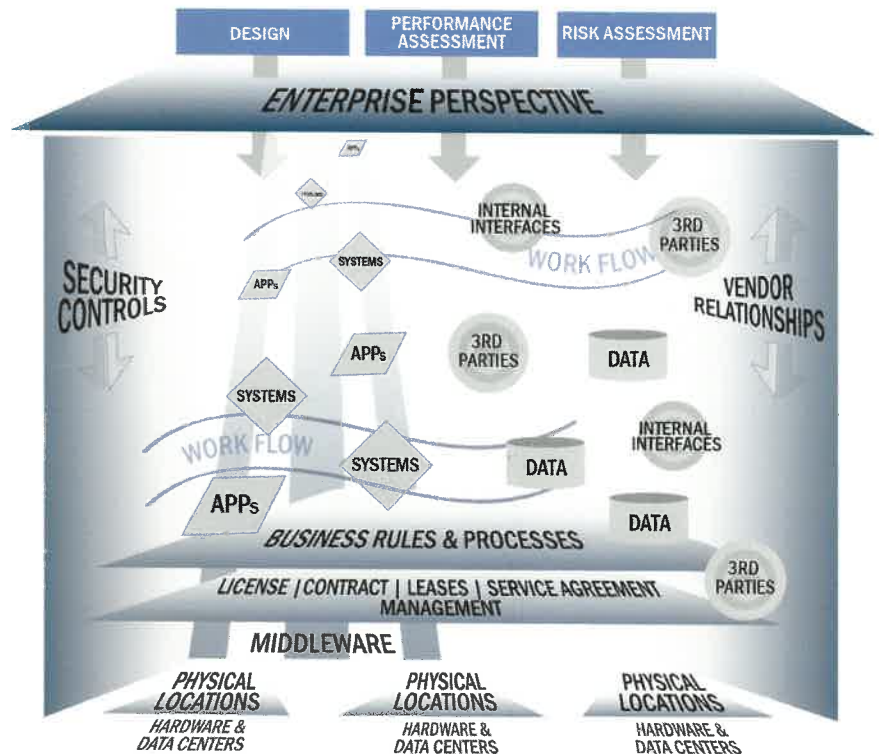
Functional and operational dependencies are identified to support transition activities, as well as internal and external communication and training. The NCG Team's blend of technology and business capabilities drive broad based assessments.

Approach & Scope

Each deal is unique and takes on characteristics of the parties involved. There are M&A best practices, common risks, and lessons learned that can help ensure the right information and detail is captured. The NCG technology assessment process is based on a successful track record in a number of different industries.

NCG uses a systems based approach to risk management. We examine system design and performance inclusive of technical and procedural actions across enterprises. Security is a key factor for evaluating risk and controls to protect confidential and proprietary data.

Evaluation criteria are used to look at different technology infrastructure approaches. Cost versus benefit models apply consideration for complexity, architectural compatibility, and compliance requirements.



Data and technology are intrinsically tied to how an enterprise functions. NCG Technology Assessments examine these relationships and life cycles.

Assessment and discovery efforts are supported by on the ground efforts, as well as automated and direct system evaluations. Regular status updates and progress measures ensure efforts are properly aligned to objectives.

NCG Technology Assessment Model



Information for Different Audiences

Executive level dashboards support governance and note areas needing attention. Application and relationship matrices detail functions and interfaces to track activities between projects. Integration disposition documentation provides specific technical steps and information to facilitate conversion and transition steps.

NCG tailors views and data content to match each organization's needs and communication protocols. We work with each organization to ensure the right level of information and insight is available for decision makers, managers, and technical teams.

The Northcross Group (NCG) provides business system and technology services. NCG makes it our business to ensure that technology serves our clients, allowing them to meet business goals, gain competitive advantage, enhance security, implement governance, ensure compliance, and stabilize operations.

NCG consultants bring a blend of technical and business acumen with a proven track record in the public, private, and non-profit sectors. We approach business challenges head-on and figure out the most effective way to leverage technology to reach objectives.

NCG uses disciplined processes, refined from decades of experience. Flexibility is a cornerstone of our industry-tested methodologies—giving NCG the ability to adapt to changing environments and needs.

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